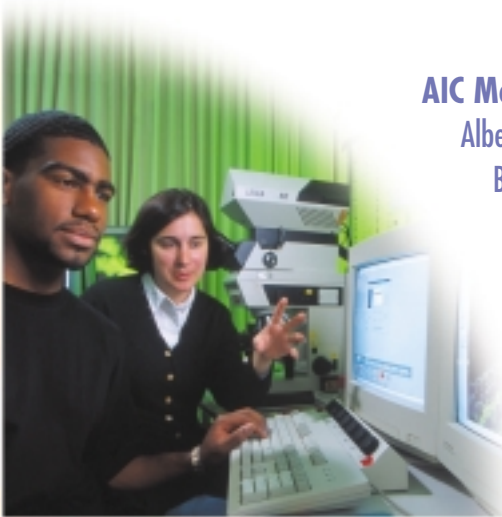


# AGRICULTURAL INSTITUTE OF CANADA FOUNDATION



## AIC Member Organizations

Alberta Institute of Agrologists

British Columbia Institute of Agrologists

Manitoba Institute of Agrologists

New Brunswick Institute of Agrologists

Newfoundland & Labrador Institute of Agrologists

Nova Scotia Institute of Agrologists

Ontario Institute of Agrologists

Prince Edward Island Institute of Agrologists

Saskatchewan Institute of Agrologists

Canadian Agricultural Economics Society

Canadian Consulting Agrologists' Association

Canadian Society of Agrometeorology

Canadian Society of Agronomy

Canadian Society of Animal Science

Canadian Society of Extension

Canadian Society for Horticultural Science

Canadian Society of Soil Science

*annual  
report  
2003*





# Agricultural Institute of Canada Foundation



## 2003 - 2004 Activity Report

**Wayne Wickens, P.Ag.**  
**President**

### President's Message

The Agricultural Institute of Canada Foundation (AICF) Board of Governors are focused on helping Canadians understand more about Canada's agriculture and food system, and its place in our economy and our day-to-day lives. The Foundation decided in 2002 to develop their second conference around the theme of food safety, and the National Conference "From the Farm Gate to the Dinner Plate" evolved. The motivation was to provide a forum for the presentation and discussion of the latest, best science-based approaches to food safety, and to allow participants access to factual, scientific material about advances in agricultural technologies, products, and programs related to food safety.

The AIC Foundation is dedicated to enhancing the image of agriculture in the eyes of the public by:

- Promoting educational programs aimed at improving public understanding of agriculture and its role in a safe, affordable food supply
- Funding the assembly, analysis and distribution of factual information on agricultural issues
- Funding scholarships in agriculture disciplines
- Facilitating specific donor-designated projects

- Supporting activities by universities that improve students' knowledge and understanding of the agri-industry and its importance to the economy and the environment
- Funding research on matters affecting agriculture

The Foundation was incorporated in 1988 and is a registered charity. It is associated with the Agriculture Institute of Canada (AIC) a federation of professional and scientific organizations across Canada designed to promote sound agricultural science and policy and to facilitate access to agricultural professionals and science experts to government, industry, media and its members organizations.

The Agriculture Institute of Canada Foundation is governed by a volunteer board, drawing its Governors from professional Institutes of Agrolgists & Scientific Societies across Canada.

### The 2003 AICF Board of Governors

- President Wayne Wickens, P.Ag.
- Vice-President Derrick Jamieson, P.Ag.
- Treasurer Sandy Todd, P.Ag.
- Priority Planning Chair Kevin Sanderson, P.Ag.
- Education Chair and Secretary Brenda Machin, P.Ag.
- Governors Walter Gumprich, P.Ag. & Clay Switzer, P.Ag., FAIC

### **From the Farm Gate to the Dinner Plate Conference**

175 registrants gathered at the Westin Edmonton to share scientific information on food safety and food safety programs in early November. “From the Farm Gate to the Dinner Plate” was the AIC Foundation’s second successful national conference. AICF planned this conference to help to share information on food safety issues — to promote the networking and information sharing that professionals working in these areas need. AICF Governors Derrick Jamieson, P.Ag. and Brenda Machin, P.Ag. were Conference Co-Chairs. Dr. Sandra Honour, from Alberta Agriculture, Food and Rural Development, chaired the Technical Program Committee.

The conference featured plenary presentations, concurrent sessions, as well as exhibits and scientific poster presentations. Presentations from the conference have been posted on the AICF website at [aic.ca/aicf/conference/AICF\\_Presentations.html](http://aic.ca/aicf/conference/AICF_Presentations.html)

AICF extends its appreciation to the following sponsors and supporters for their contributions to the conference: Alberta Agriculture, Food and Rural Development ■ British Columbia Agriculture, Food and Fisheries ■ Ontario Ministry of Agriculture and Food ■ Agricultural Institute of Canada ■ Nova Scotia Department of Agriculture and Fisheries and the Nova Scotia Farm Loan Board ■ Crop Life Canada ■ Pioneer Hi-Bred ■ Canadian Pork Council ■ Syngenta Crop Protection Canada, Inc. ■ Agriculture and Agri-Food Canada

### **AICF Connections Newsletter**

*AICF Connections*, a newsletter designed to connect with AICF supporters, donors and sponsors, was published twice in 2003. The newsletter is distributed by mail, and email and can be viewed online at [www.aic.ca/aicf/](http://www.aic.ca/aicf/).

### **Douglas McRorie Memorial Scholarship**

Deserving students have been awarded the 2003 Douglas McRorie Memorial Scholarship. The scholarships are presented annually by AICF and are awarded to post graduate students studying agricultural business, economics, finance or trade. The Scholarships were created in 1990, to honour past-president and agri-finance leader, Doug McRorie, P.Ag., FAIC. Doug served as the Vice-President of Agriculture for the Royal Bank and was a well-respected agricultural leader in Canada. The scholarships are made possible by the generous contributions of the RBC Foundation. The recipients for 2003 are:

- Henry An of Concord, Ontario enrolled at the University of Guelph. Henry’s research will focus on the micro economic impact of dollarization on the potato-farming industry in Ecuador.
- Andrea Marie Brocklebank of Saskatoon, Saskatchewan enrolled at the University of Saskatchewan studying supply chain coordination in the beef industry, and the production of branded beef products.
- Aicha Coulibaly of Quebec City, Quebec enrolled at Laval University studying the analysis of price transmission mechanisms between American and Canadian Markets of agricultural products, effects of exchange rate and market structure.
- Mark Ferguson of Edgeley, Saskatchewan enrolled at the University of Saskatchewan studying the economics of traceability and food safety systems.

- Simon Jette-Nantel of St. Esprit, Quebec enrolled at McGill University. His research will focus on climate change and implementing the Kyoto Accord and the related transaction costs of implementing carbon sinks.
- Francine Morley of Stettler, Alberta enrolled at the University of Guelph. Francine's major project will focus on succession planning.

### **Direct Mail Campaign**

The AICF depends on the support of individuals to share messages about the science of agriculture and the important role that it plays in providing Canadians with a safe, affordable and nutritious food supply. Through a direct mail campaign AICF was able to raise funds to help support the National Food Safety Conference "From the Farm Gate to the Dinner Plate". While AICF Governors are grateful for the generous donations received, they recognize that there is much more work to be done.

As a registered charity, personal donations are tax creditable. The Foundation appreciates the support of the following individuals in 2003:

Dr. Emil Andersen, P.Ag. ■ M. Jock Appleton ■ Tom Beach, P.Ag. ■ Bruce B. Beattie ■ Dr. Chaouki Benchaar ■ Alan Bentley ■ C.F. Bentley, P.Ag. ■ Dr. Roy T. Berg ■ D. Murray Brown ■ Dr. Paul Bullock ■ Kenneth W. Burke, P.Ag. ■ Walter T. Burns, CM, P.Ag. ■ Canadian Agricultural Economics Foundation ■ Betsy Clarke, CFRE ■ Don H. Dabbs, P.Ag. ■ H. De Jong ■ Cardell Dumais, P.Ag. ■ Brian Ellsworth ■ R.H. Estey ■ Dr. Nigel Firth ■ R.P. (Bob) Forshaw ■ Mrs. Dorothy M. Forsyth, P.Ag. ■ D. Robert Gibson ■ Lt. Col Ernest A. Grant, CD, P.Ag. ■ FAIC ■ Graeme Greenlee ■

Rodrigue Grégoire ■ Walter Gumprich, P.Ag. ■ R.L. Halstead ■ A. Michael Hicks ■ Arthur T. Hill, Retired ■ Don Hoover, P.Ag. ■ Nick Hussar ■ Dr. Karl C. Ivarson, P.Ag. ■ Yvan Jacques ■ Charles H. Jefferson ■ D.R. Knott ■ Terry Kremeniuk, P.Ag. ■ Dr. Norman C. Lawson, Retired ■ Jim Lore ■ E.C. Lougheed, P.Ag. ■ Lloyd H. Lyall ■ Brenda Machin, P.Ag. ■ A.R. Mack ■ Dr. R. Marquardt ■ Dr. Mary Ruth McDonald ■ P.Ag. ■ Donald McQ Shaver ■ Bruce and Anne Moore ■ Newfoundland and Labrador Institute of Agrologists ■ Arthur J. O'Donoghue, Retired ■ Ontario Institute of Agrologists ■ David Owen ■ George Pearson, P.Ag. ■ J.A. Pelter ■ Robert N. Plank, P.Ag. (Retired) ■ Kenneth G. Proudfoot ■ Vernon J. Racz ■ RBC Foundation ■ Gabriel L. Roy ■ Kevin Sanderson, P.Ag. ■ Dr. Allan L. Schaefer ■ Keith Schaefer; L.H. Shebeski ■ Dr. Valerie Stevens, P.Ag. ■ Jean Sullivan, P.Ag. ■ Clayton M. Switzer, P.Ag. ■ Syngenta Crop Protection Canada, Inc. ■ Sandy Todd, P.Ag. ■ Steve Twynstra ■ Gerald Umbach, P.Ag. ■ Douglas Waterston ■ Dr. E.P. Weeks ■ Wayne Wickens, P.Ag. ■ R.L. (Roy) Wilkinson ■ Dr. Brian Zilkey, P.Ag.

The Foundation also thanks the donors who chose not to have their name published.

### **Klinck Lectures**

AICF assists with public lectures, forums or panels organized directly by AIC member organizations through the Klinck Lecture Program. In 2003, AICF supported two Klinck lectures. The Nova Scotia Institute of Agrologists hosted a Klinck Lecture in conjunction with the Nova Scotia Agricultural College (NSAC) Founders Day Luncheon. The lecture was delivered by Dr. Ed Tyrchniewicz, P.Ag., FAIC and was titled "Agrology — Proud Past and Promising Future".

Rev. Dr. Gordon Gatward presented the second Klinck Lecture in Guelph in November 2003. He spoke on “LEAF — Linking Environment And Farming.” LEAF, a charity set up by the Arthur Rank Centre in the United Kingdom, is designed to develop and promote a realistic way for environmental care on UK farms. LEAF recently launched a new initiative, called “Speak Out”, a program to help farmers, growers and others within the rural community improve key public relations skills

Each member organization is eligible to apply for funds to a maximum of \$500, to cover some of the cost of providing the lecture. These eligible costs can include speaker fees, or other related costs like audiovisual, room rental, travel expenses etc. A maximum of 3 grants will be available each year based on application date. Each member organization may apply for only one Klinck Lecture per year. Guidelines for application are available on the website or from the AICF office.



Klinck Lecture at Nova Scotia Agricultural College, February 14, 2003

Left to right:

Dr. Garth Coffin, P.Ag., Principal, NSAC; Dale Ells, author of the book “Shaped Through Service,” about NSAC; Dr. Ed Tyrchniewicz, P.Ag., FAIC, Klinck Lecturer and AIC President; and Dave Sangster, P.Ag., President of NSIA

**MCCAY, DUFF  
& COMPANY LLP**

CHARTERED ACCOUNTANTS

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**REVIEW ENGAGEMENT REPORT**

To the Members,  
Agricultural Institute of Canada Foundation.

We have reviewed the statement of financial position of Agricultural Institute of Canada Foundation as at December 31, 2003 and the statements of operations and changes in fund balances and cash flows for the year then ended. Our review was made in accordance with generally accepted standards for review engagements and accordingly consisted primarily of enquiry, analytical procedures and discussion related to information supplied to us by the Foundation.

A review does not constitute an audit and consequently we do not express an audit opinion on these financial statements.

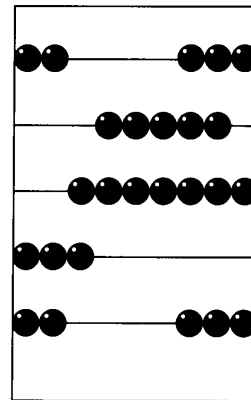
Based on our review, nothing has come to our attention that causes us to believe that these financial statements are not, in all material respects, in accordance with Canadian generally accepted accounting principles.

THOMAS W. HOWARTH, CA  
BRYAN E. SULLIVAN, CA  
ALBERT G. MONSOUR, B.Admin, CA  
BLAIR E. DAVIDSON, B.Comm, CFP, CA  
G. WARREN TRICKEY, B.Comm, CA  
ROBERT D. SHANTZ, B.Math, CA  
MARGARET N. EGAN, B.Admin, CA, C.I.M.



Chartered Accountants

Ottawa, Ontario,  
March 17, 2004.



Associated World-wide with  Jeffrey Henry International

**AGRICULTURAL INSTITUTE OF CANADA FOUNDATION**  
**STATEMENT OF FINANCIAL POSITION**  
**AS AT DECEMBER 31, 2003**  
**UNAUDITED**

	2003					2002
	General Fund	McRorie Scholarship Fund	International Congress of Nutrition			Total
	Fund	Fund	Klinck Fund	Fund	Total	Total
<b>CURRENT ASSETS</b>						
Cash	\$ 15,166	\$ 6,156	\$ -	\$ 9,109	\$ 30,431	\$ 39,773
Short-term investments	-	-	10,711	32,804	43,515	63,639
Accounts receivable	14,252	-	-	-	14,252	2,850
Prepaid expenses	284	-	-	-	284	203
Due (to) from General Fund	500	-	( 500)	-	-	-
Due from Agricultural Institute of Canada	5,656	-	-	-	5,656	-
Inventory - prints	3,919	-	-	-	3,919	4,066
- books	1,817	-	-	-	1,817	1,826
Pledges receivable - current portion	-	10,000	-	-	10,000	11,000
	<u>41,594</u>	<u>16,156</u>	<u>10,211</u>	<u>41,913</u>	<u>109,874</u>	<u>123,357</u>
<b>PLEDGES RECEIVABLE</b> (note 4)	-	10,000	-	-	10,000	20,000
<b>VENTURE FUND</b> (note 7)	-	-	-	-	-	34,928
<b>WORK OF ART - PAINTING</b>	<u>13,800</u>	-	-	-	<u>13,800</u>	<u>13,800</u>
<b>TOTAL ASSETS</b>	<u>\$ 55,394</u>	<u>\$ 26,156</u>	<u>\$ 10,211</u>	<u>\$ 41,913</u>	<u>\$ 133,674</u>	<u>\$ 192,085</u>
<b>CURRENT LIABILITIES</b>						
Accounts payable and accrued liabilities	\$ 4,374	\$ 4,500	\$ -	\$ -	\$ 8,875	\$ 24,060
Deferred revenue - current portion	-	10,000	-	-	10,000	11,000
Due to Agricultural Institute of Canada	-	-	-	-	-	270
	<u>4,374</u>	<u>14,500</u>	<u>-</u>	<u>-</u>	<u>18,875</u>	<u>35,330</u>
<b>LONG-TERM LIABILITIES</b>						
Deferred revenue (note 4)	-	10,000	-	-	10,000	20,000
Due to Venture Fund	-	-	-	-	-	34,928
	<u>-</u>	<u>10,000</u>	<u>-</u>	<u>-</u>	<u>10,000</u>	<u>54,928</u>
<b>TOTAL LIABILITIES</b>	<u>4,374</u>	<u>24,500</u>	<u>-</u>	<u>-</u>	<u>28,875</u>	<u>90,258</u>
<b>FUND BALANCES</b>	<u>51,020</u>	<u>1,656</u>	<u>10,211</u>	<u>41,913</u>	<u>104,800</u>	<u>101,828</u>
<b>TOTAL LIABILITIES AND FUND BALANCES</b>	<u>\$ 55,394</u>	<u>\$ 26,156</u>	<u>\$ 10,211</u>	<u>\$ 41,913</u>	<u>\$ 133,674</u>	<u>\$ 192,085</u>

Approved on behalf of the Board of Governors



Governor



Governor

McCAY, DUFF & COMPANY LLP, CHARTERED ACCOUNTANTS

**AGRICULTURAL INSTITUTE OF CANADA FOUNDATION  
STATEMENT OF OPERATIONS AND CHANGES IN FUND BALANCES  
FOR THE YEAR ENDED DECEMBER 31, 2003**

**UNAUDITED**

	2003				2002	
	General Fund	McRorie Scholarship Fund	Klinck Fund	International Congress of Nutrition Fund	Total	Total
<b>REVENUES</b>						
Administration fee	\$ 2,000	\$ -	\$ -	\$ -	\$ 2,000	\$ 1,000
Direct mail campaign	10,094	-	-	-	10,094	-
Donations - personal	1,373	-	-	-	1,373	2,868
- corporate	2,000	10,000	-	-	12,000	11,000
- other	775	-	-	-	775	700
Food safety conference (Schedule A)	93,207	-	-	-	93,207	-
Fund-raising project - painting	225	-	-	-	225	900
- book	10	-	-	-	10	20
Haywest Campaign	-	-	-	-	-	10,818
Interest income	152	-	149	326	627	578
Rural Water Quality Conference	737	-	-	-	737	109,762
	<u>110,573</u>	<u>10,000</u>	<u>149</u>	<u>326</u>	<u>121,048</u>	<u>137,646</u>
<b>EXPENSES</b>						
Administration	5,430	-	-	-	5,430	4,908
Donations	1,000	-	-	-	1,000	-
Food safety conference (Schedule A)	89,396	-	-	-	89,396	-
Fund-raising project - painting	230	-	-	-	230	1,150
- book	9	-	-	-	9	18
Fund-raising	4,355	-	-	-	4,355	4,655
Haywest Campaign	-	-	-	-	-	10,818
Office	1,239	5	-	-	1,244	1,602
Printing	1,121	-	-	-	1,121	879
Professional fees	2,156	-	-	-	2,156	2,782
Promotion	992	-	-	-	992	-
Rural Water Quality Conference	-	-	-	-	-	114,700
Scholarships paid	-	10,000	1,000	-	11,000	10,000
Telephone	1,143	-	-	-	1,143	807
Travel	-	-	-	-	-	2,732
	<u>107,071</u>	<u>10,005</u>	<u>1,000</u>	<u>-</u>	<u>118,076</u>	<u>155,051</u>
<b>NET REVENUE (EXPENDITURE) FOR THE YEAR</b>	3,502	( 5)	( 851)	326	2,972	( 17,405)
Fund balances - beginning of year	47,518	1,661	11,062	41,587	101,828	119,233
<b>FUND BALANCES - END OF YEAR</b>	<u>\$ 51,020</u>	<u>\$ 1,656</u>	<u>\$ 10,211</u>	<u>\$ 41,913</u>	<u>\$ 104,800</u>	<u>\$ 101,828</u>

McCAY, DUFF & COMPANY LLP, CHARTERED ACCOUNTANTS

**AGRICULTURAL INSTITUTE OF CANADA FOUNDATION**

**STATEMENT OF CASH FLOWS**

**FOR THE YEAR ENDED DECEMBER 31, 2003**

**UNAUDITED**

	<u>2003</u>	<u>2002</u>
<b>CASH PROVIDED BY (USED FOR)</b>		
<b>OPERATING ACTIVITIES</b>		
Cash from operations		
Net revenue (expenditure) for the year	\$ 2,972	\$( 17,405)
Net change in non-cash working capital balances related to operations		
- accounts receivable	( 11,402)	( 2,620)
- prepaid expenses	( 81)	27,102
- inventory - prints	147	819
- books	9	18
- accounts payable and accrued liabilities	( 15,185)	3,103
- due from Agricultural Institute of Canada	( 5,926)	( 3,641)
- due to Venture Fund	<u>( 34,928)</u>	<u>530</u>
	<u>( 67,366)</u>	<u>25,311</u>
<b>INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS DURING THE YEAR</b>	<u>( 64,394)</u>	7,906
Cash and cash equivalents - beginning of year	<u>138,340</u>	<u>130,434</u>
<b>CASH AND CASH EQUIVALENTS - END OF YEAR</b>	<u>\$ 73,946</u>	<u>\$ 138,340</u>
<b>CASH AND CASH EQUIVALENTS</b>		
Cash	\$ 30,431	\$ 39,773
Short-term investments - General, Klinck & International Congress of Nutrition Fund	43,515	63,639
- Venture Fund	<u>-</u>	<u>34,928</u>
	<u>\$ 73,946</u>	<u>\$ 138,340</u>

**AGRICULTURAL INSTITUTE OF CANADA FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**

**DECEMBER 31, 2003**

**UNAUDITED**

**1. PURPOSE OF ORGANIZATION**

The purpose of the Foundation is to facilitate the promotion and understanding of the role that the agriculture and food industry plays in Canada.

The Foundation was incorporated under the non-profit corporations' provision of the Canada Corporations Act in February, 1988 as a not-for-profit organization and is a registered charity under the Income Tax Act.

**2. FINANCIAL INSTRUMENTS**

The Foundation's financial instruments consist of cash, investments, due from Agricultural Institute of Canada, pledges receivable, accounts receivable, accounts payable and accrued liabilities. Unless otherwise noted, it is management's opinion that the Foundation is not exposed to significant interest rate or credit risk arising from these financial instruments. The carrying amounts reported on the statement of financial position for these financial instruments approximate fair values due to their immediate or short-term maturities.

**3. SIGNIFICANT ACCOUNTING POLICIES**

(a) Pledges

Foundation policy is to record pledges for future years as a receivable and as deferred revenue on the statement of financial position.

(b) Inventory and Work of Art

Inventory and work of art are stated at the lower of cost and net realizable value.

(c) Short-Term Investments

Short-term investments are recorded at cost, which approximates market value.

(d) Volunteer Services

The Foundation receives volunteer services, the value of which cannot be reasonably estimated. Therefore, no representation of this expenditure is reflected in the financial statements.

**AGRICULTURAL INSTITUTE OF CANADA FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**

**DECEMBER 31, 2003**

**UNAUDITED**

**4. PLEDGES RECEIVABLE AND DEFERRED REVENUE**

The outstanding pledges and deferred revenue at December 31, 2003 are as follows:

	2003			2002
	<u>Current</u>	<u>Long Term</u>	<u>Total</u>	<u>Total</u>
Royal Bank of Canada	\$ 10,000	\$ 10,000	\$ 20,000	\$ 30,000
CAEFM Foundation	-	-	-	1,000
	<u>\$ 10,000</u>	<u>\$ 10,000</u>	<u>\$ 20,000</u>	<u>\$ 31,000</u>

**5. GENERAL FUND**

The General Fund accounts for the organization's administrative activities and the various fund raising projects.

**6. McRORIE SCHOLARSHIP FUND**

The McRorie Scholarship Fund was established in memory of H. D. McRorie. The intent is to provide scholarships to students in a designated program.

**7. VENTURE FUND**

These funds were advanced to the Agricultural Institute of Canada Foundation to be held in Trust for the establishment of a venture fund for follow up activities of sustainable land management in Canada and internationally. The board of directors has determined that the purpose and long term objectives of the Venture Fund are no longer consistent with the Foundation's objectives. As a result, the Foundation has appointed the Rotary Club of Nepean Kanata Incorporated as successor trustee of the Venture Fund. All funds have since been transferred to the Rotary Club of Nepean Kanata.

**8. KLINCK FUND**

The Klinck Fund reports the revenues and expenditures associated with the Klinck Lecture Series.

**9. INTERNATIONAL CONGRESS OF NUTRITION (ICN) FUND**

The ICN fund is externally restricted and used to provide support to Canadian young scientists' involvement in international activities of the International Union of Nutritional Sciences.

**10. COMMITMENT**

The Foundation has engaged the services of the Agricultural Institute of Canada to provide administrative services for a term of one year ending December 31, 2004 at a fee of \$7,474.36 including GST.