



Canadian Grain
Commission

Commission canadienne
des grains

Responding to Change: The Canadian Identity Preserved Recognition System

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November 4, 2003

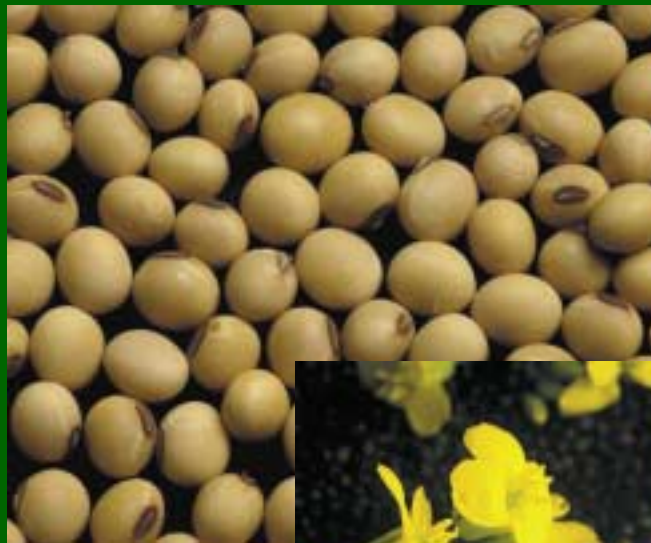
Canada 

Role of the CGC

- “establish and maintain standards of quality for Canadian grain and regulate grain handling in Canada, to ensure a dependable commodity for domestic and export markets.”
- enhance the marketability of Canadian grains, oilseeds and pulses



Responding to Change



Internationally Renowned



Identity Preserved

Processes designed to produce crops with special qualities and keep them separate from the bulk handled grain through storage, handling and transportation.



Grain Industry Evolution

■ Bulk Handling

- Segregation by class & grade
- high volumes & tight margins

■ Sales on specifications

- Quality control model – test and reject
- High frequency of testing, risk of product rejection

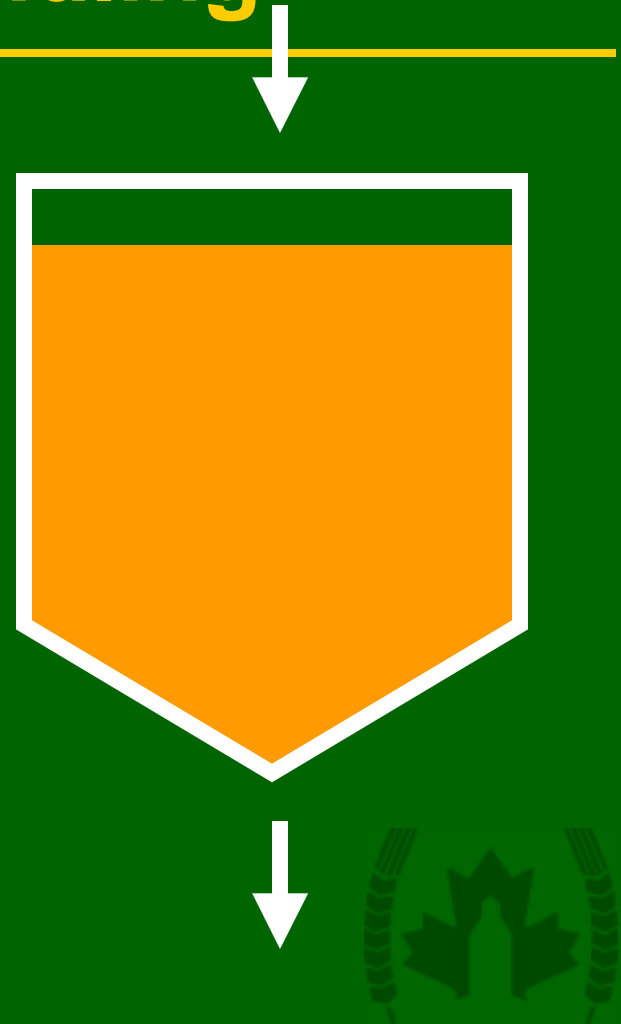
■ Identity Preservation

- Quality management approach
- Traceability



Bulk Grain Handling

- The bottomless bin problem



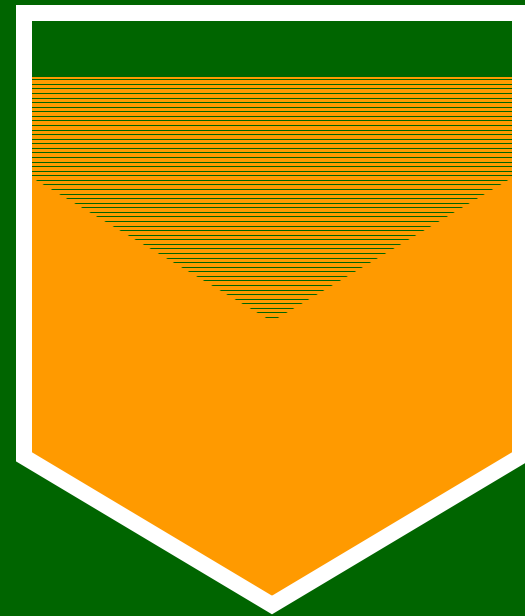
Bulk Grain Handling

- The bottomless bin problem



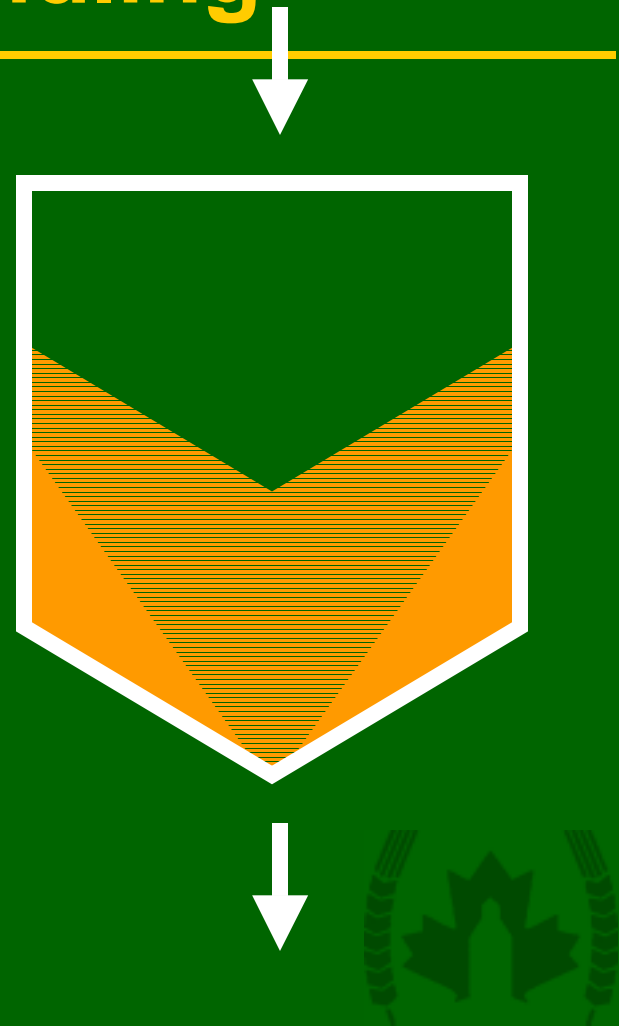
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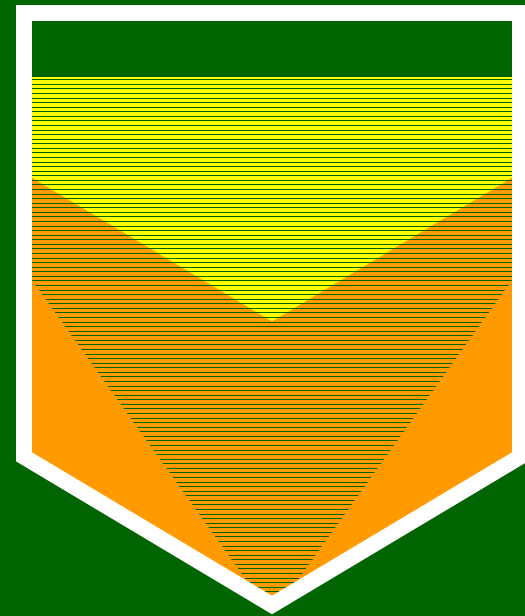
Bulk Grain Handling

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Bulk Grain Handling

- The bottomless bin problem



Components of IP programs

Seed



Field
history



Field
isolation



Planting



Components of IP programs

Harvesting



On-farm
storage



Transportation



Components of IP programs

Primary
elevators



Transportation



Terminal
elevators



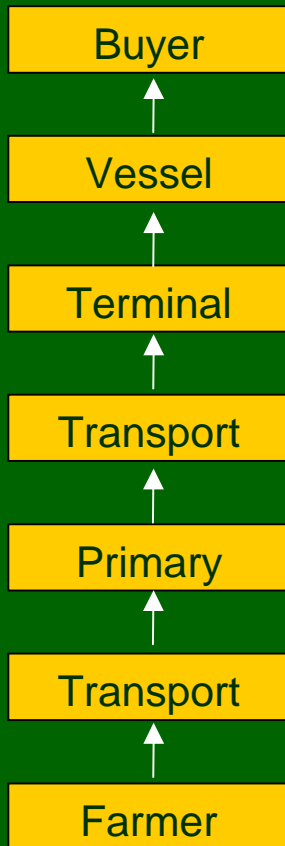
Transportation

Role of Testing

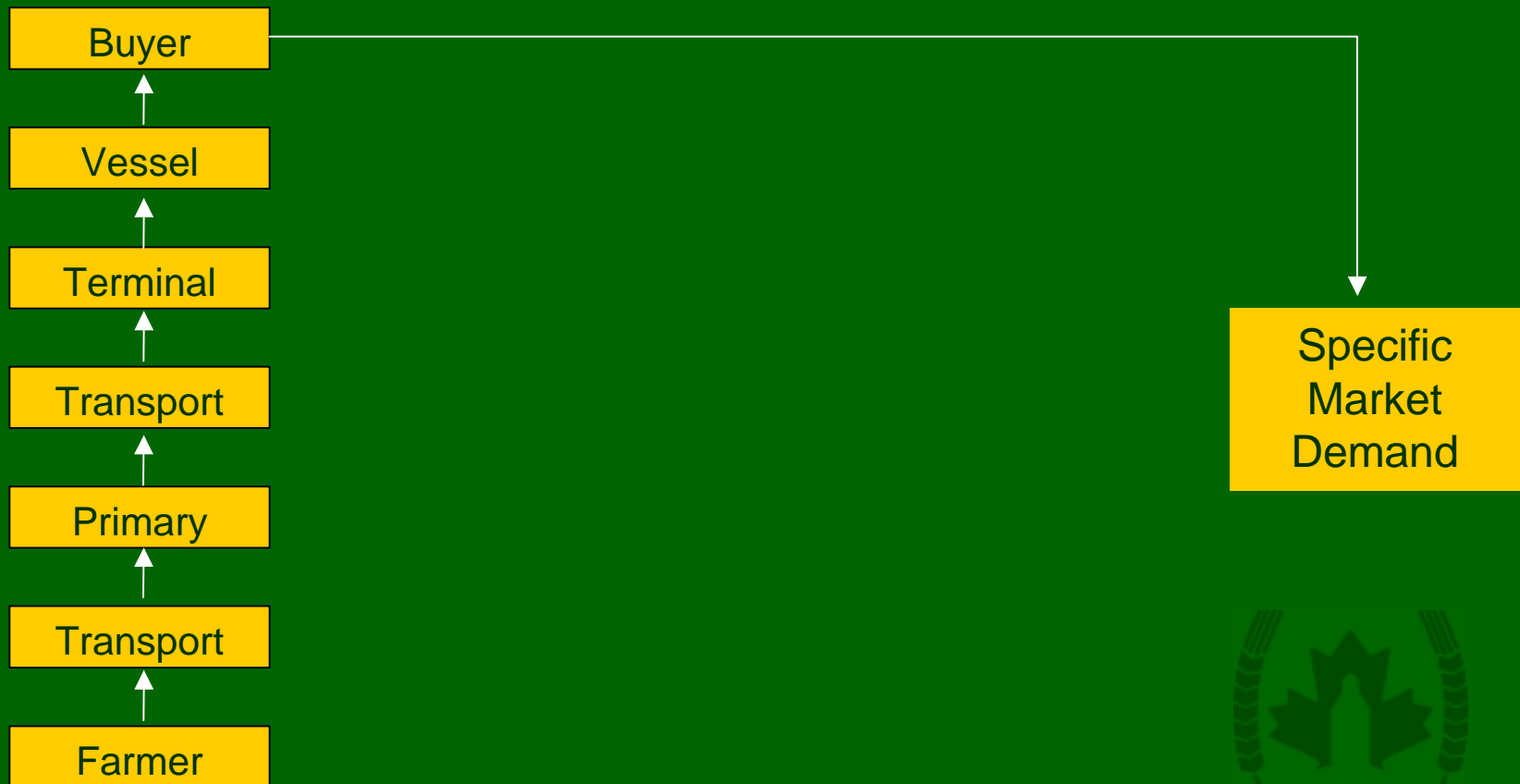
- Commodity
 - Gate keeping
 - Frequent testing
- Identity Preservation
 - Verify the processes are working properly



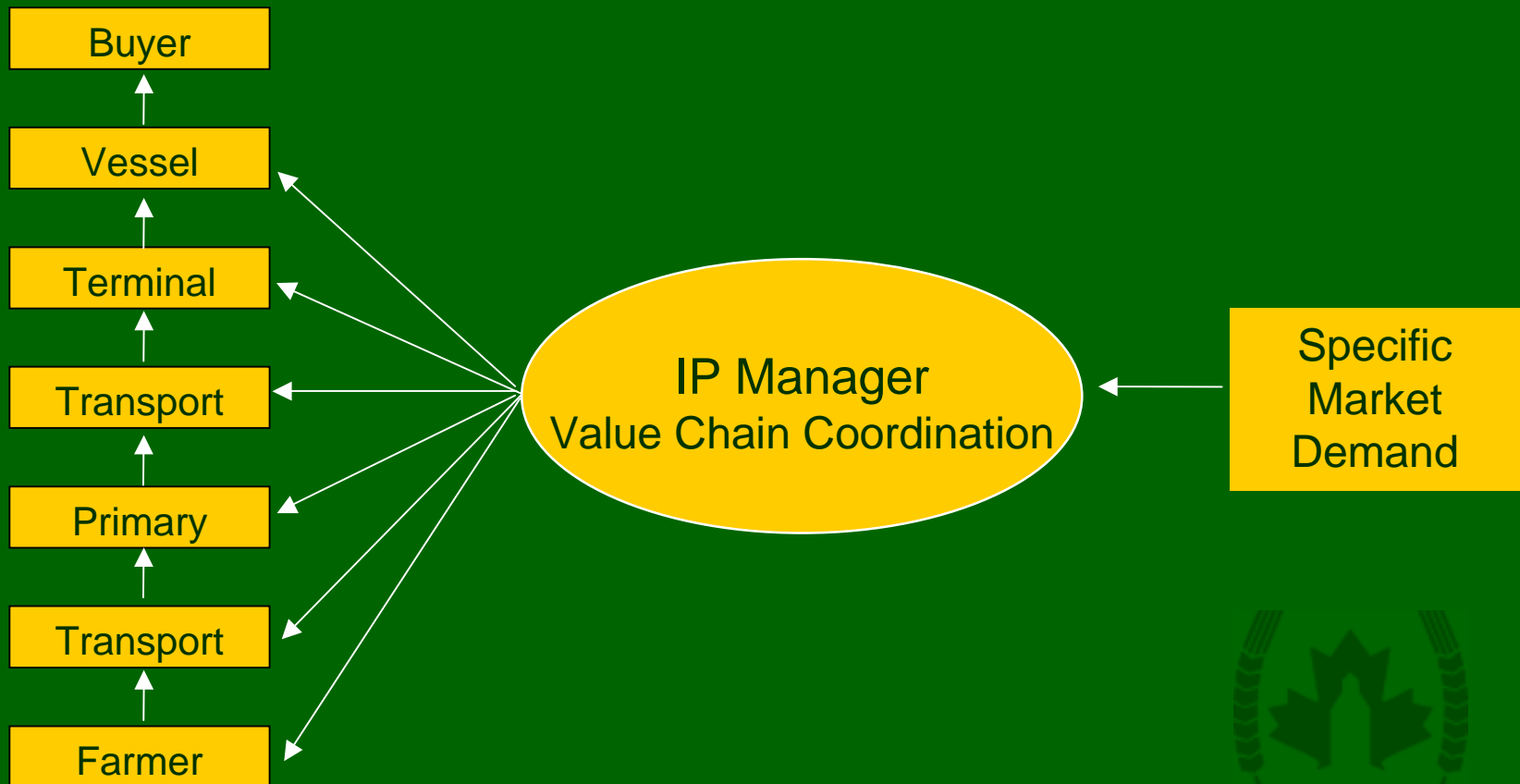
HOW



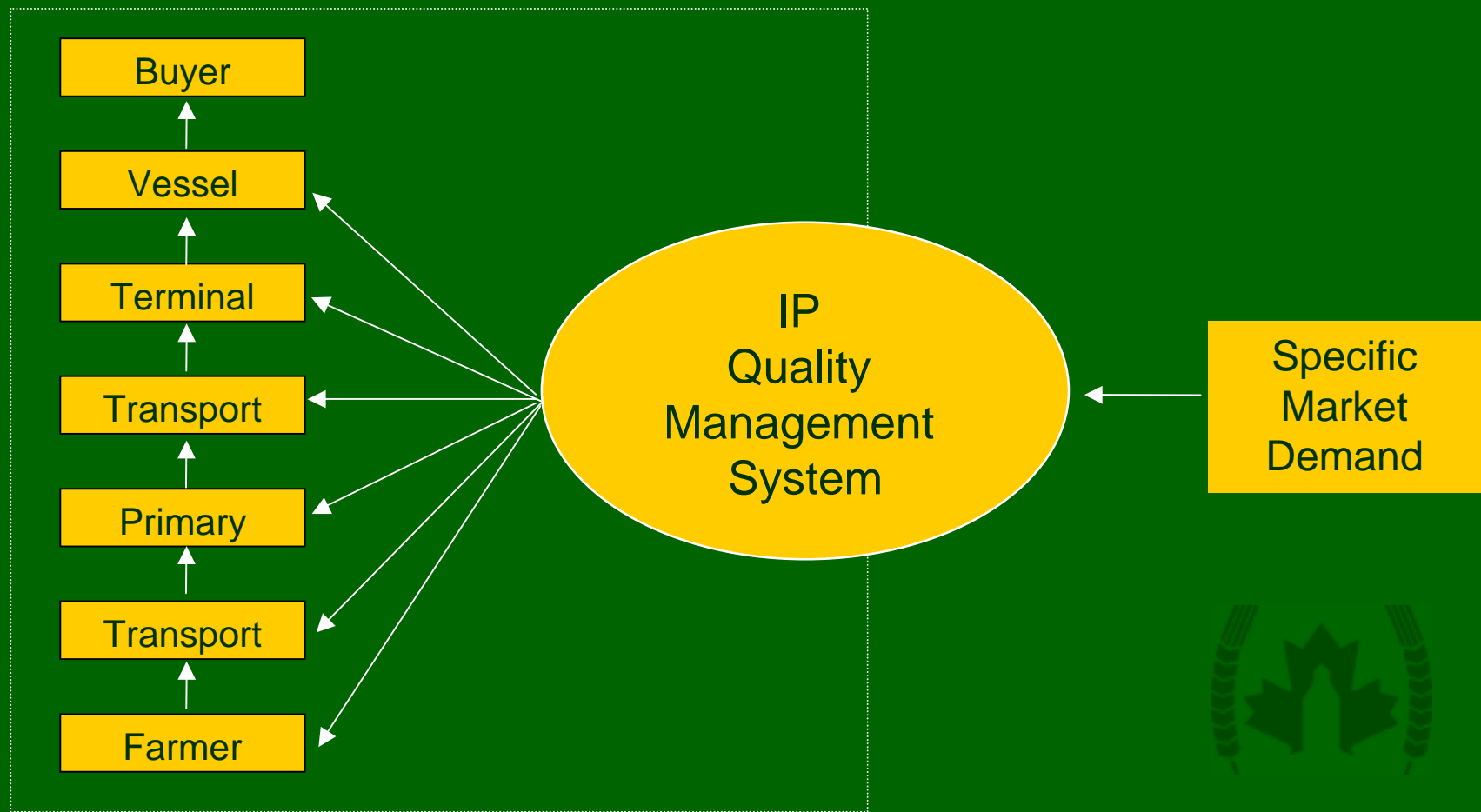
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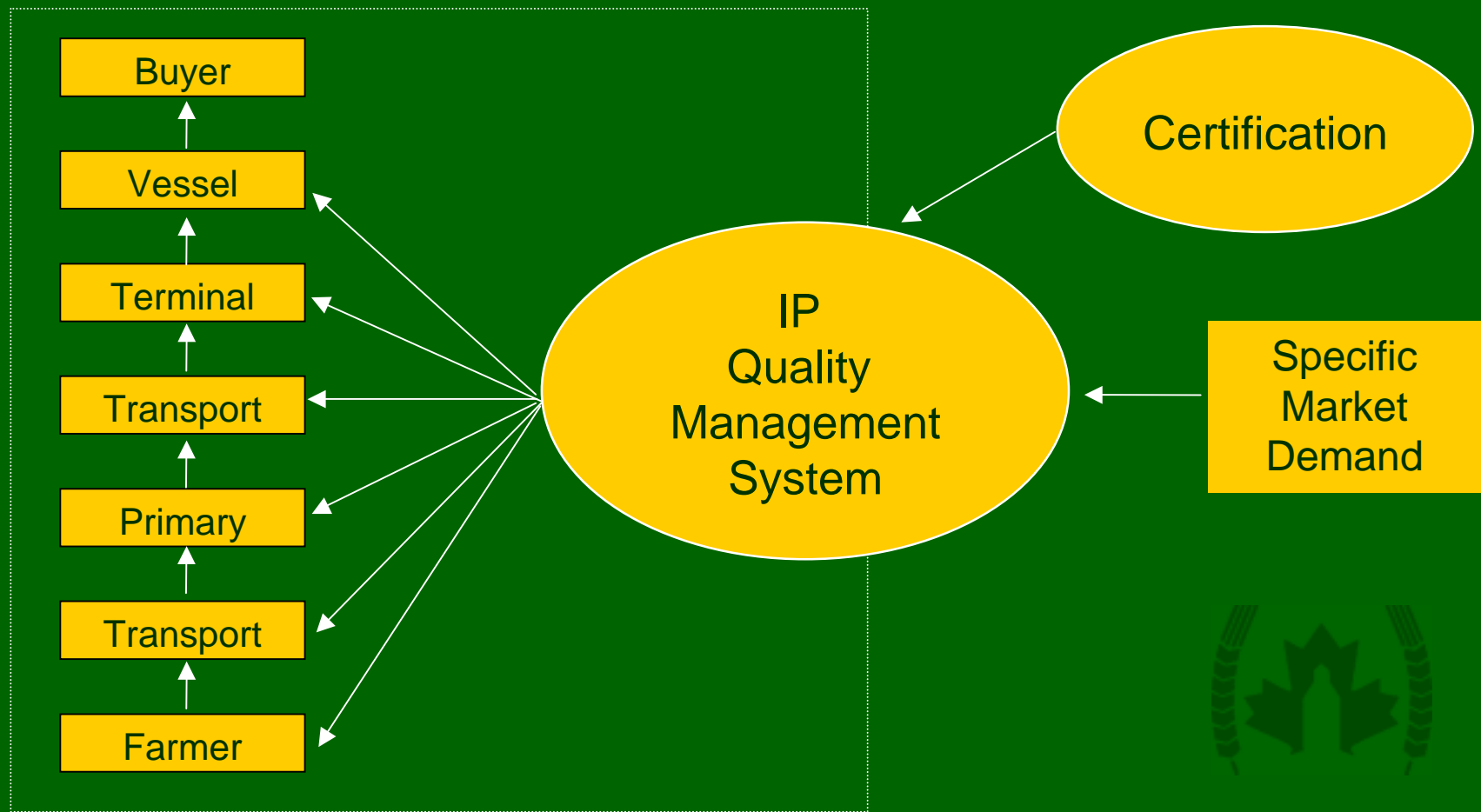
HOW



HOW



HOW



What is CIPRS?

- Voluntary system of process verification and certification
- System Components:
 - CGC IP standard (ISO based)
 - Audits
 - Certification



Documentation

Escrow Officer _____
Phone _____

PROCESSING

Deposit receipt signed - Original to selling broker
Escrow opened / Deposit check deposited
Loan Officer advised of sale by buyer
Loan application delivered to lender by buyer
Loan application sent to loan officer
Escrow instructions to lender sent to loan officer
Completed loan application under
Property appraised by lender
Termite report ordered from:
Loan Approved
Fire Insurance ordered from:
Termite work ordered
Loan documents ordered
Loan completion report in escrow
Termite completion report and returned to escrow
Utilities ordered by buyer and returned to escrow
Loan documents signed and returned to escrow
Buyer's money in escrow

ESCROW CLOSED

Getting Started

- 1) Develop a quality management system
- 2) Get audited
- 3) Have CGC review audit report
- 4) Get certified
- 5) Use the mark



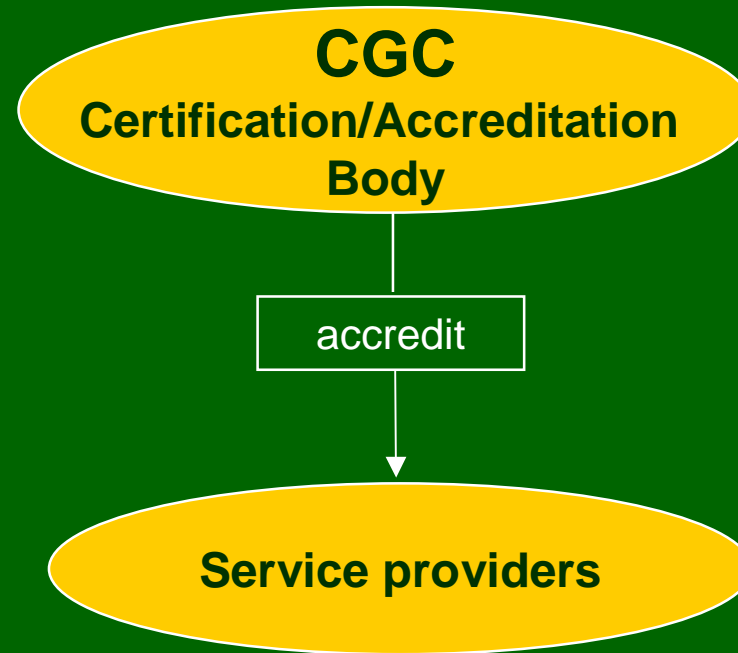
CIPRS Certification Mark



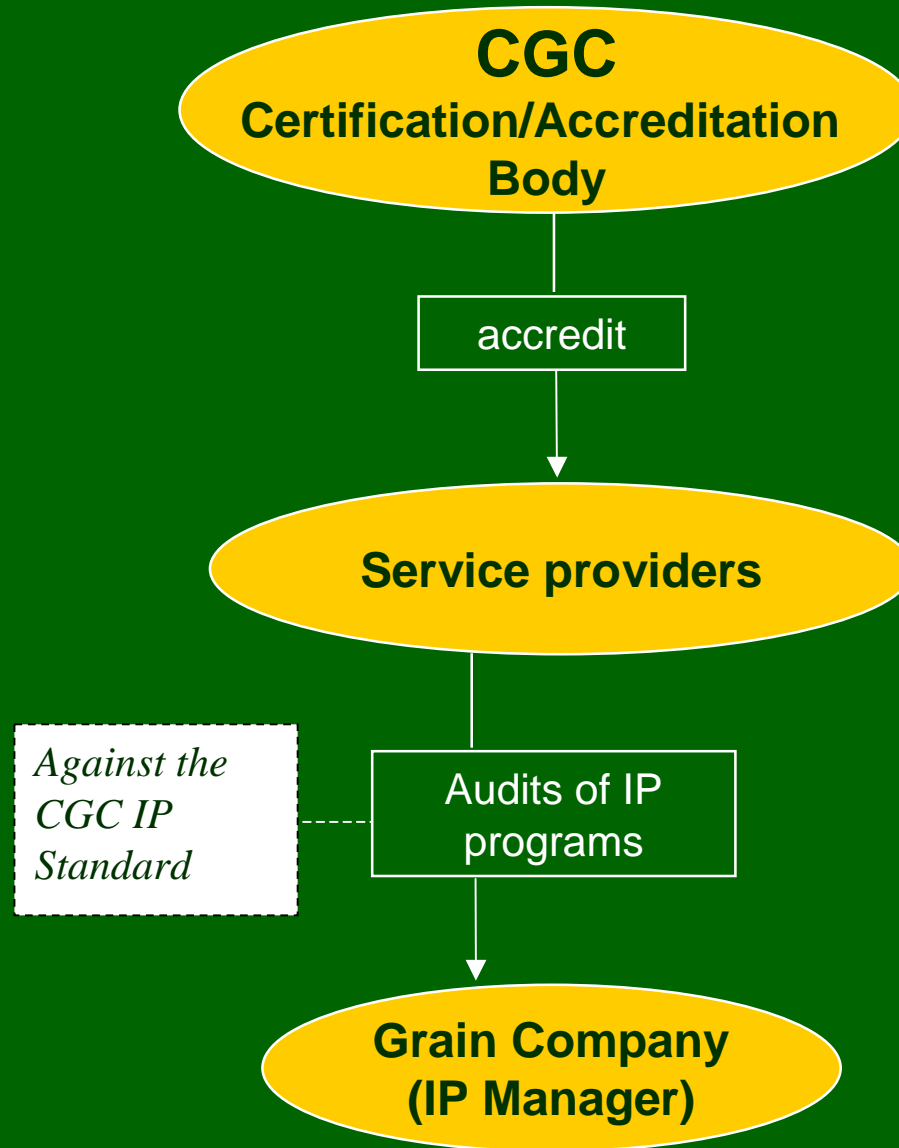
CIPRS Delivery Model

CGC
Certification/Accreditation
Body

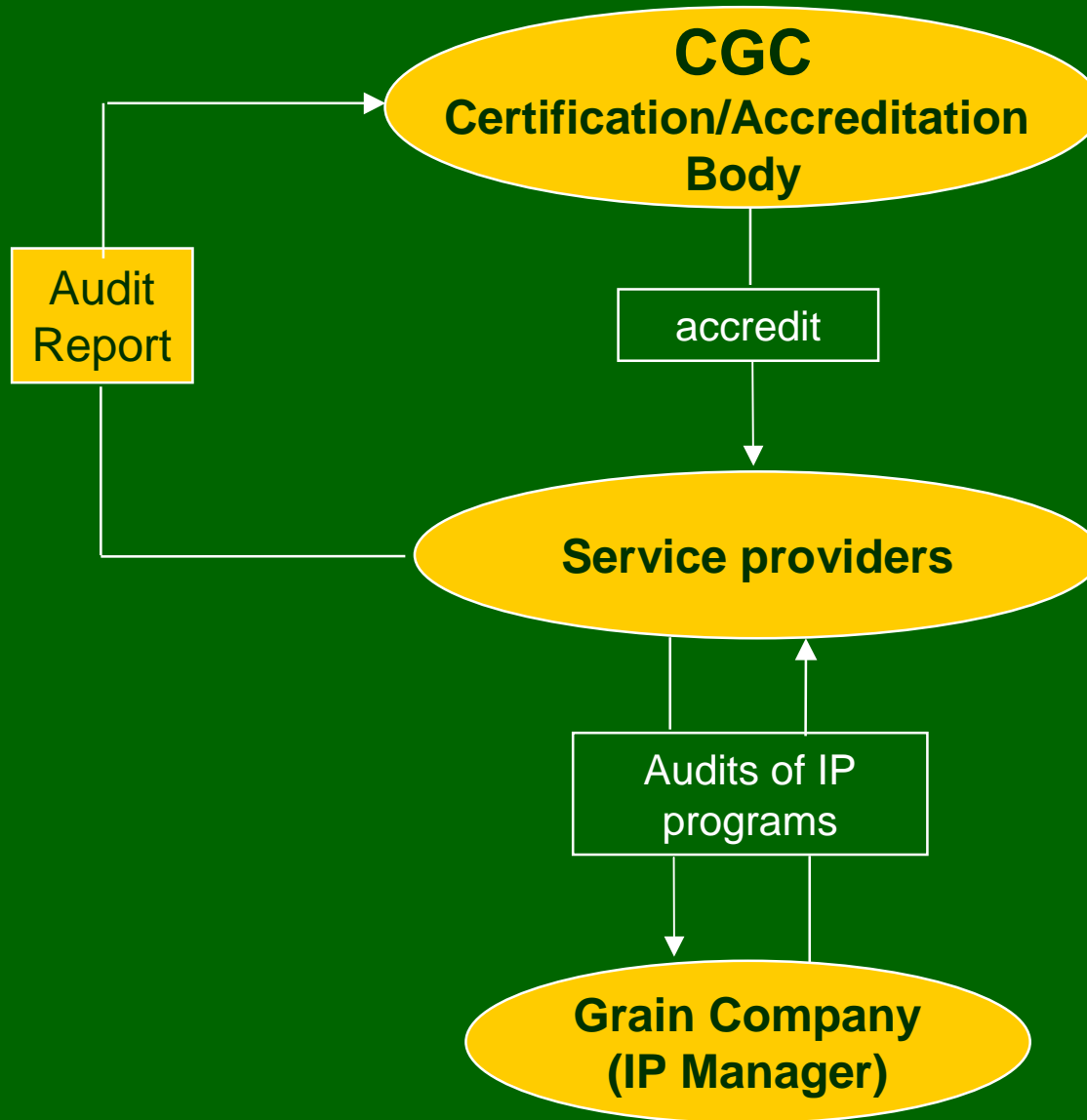
CIPRS Delivery Model



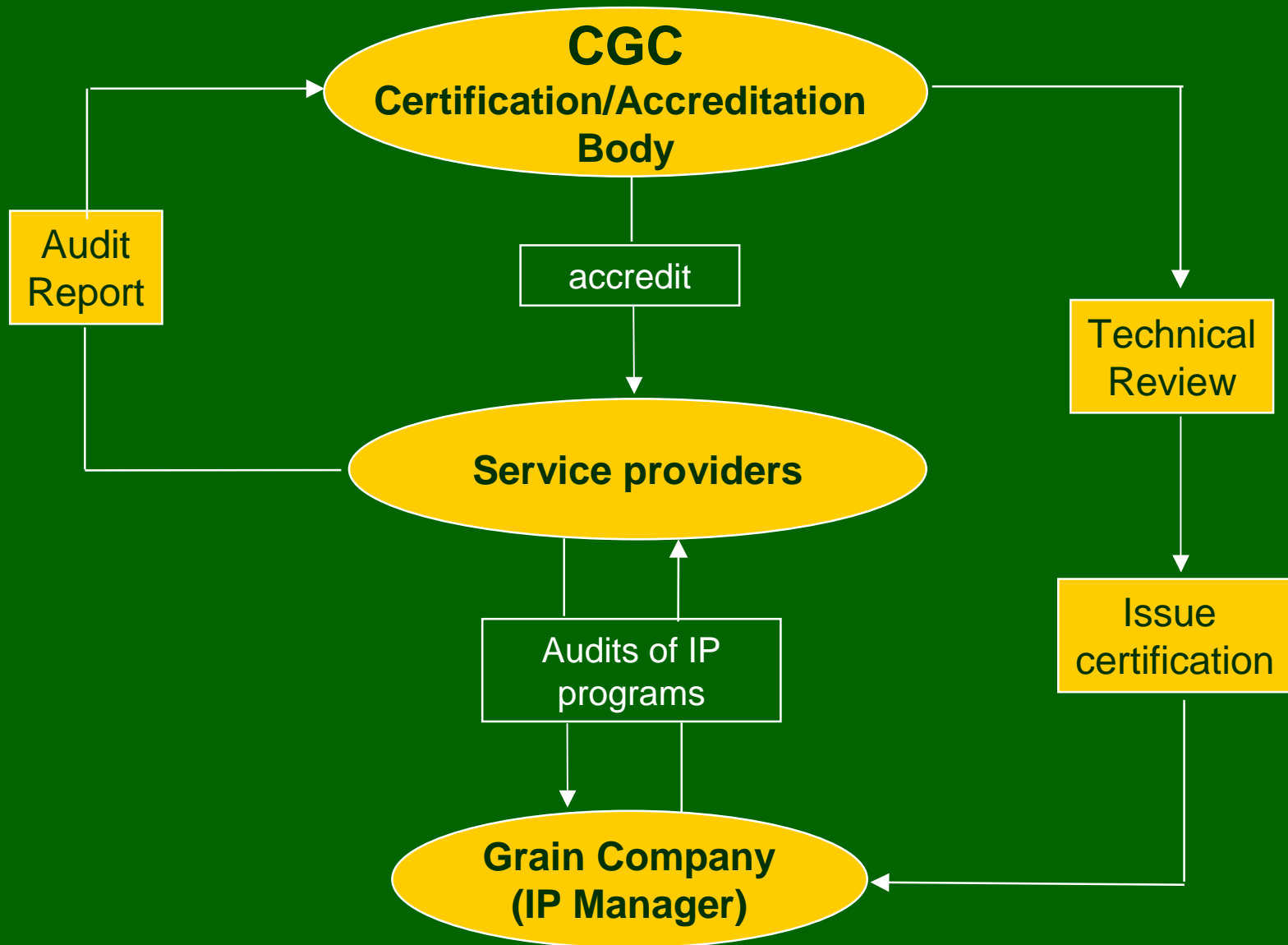
CIPRS Delivery Model



CIPRS Delivery Model



CIPRS Delivery Model



International Principles



Aligning with Food Safety



CIPRS

- CGC's international reputation
- Buyers are assured they get what they want
- Increased sales in niche markets
- Efficient program delivery
- Traceability





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